

Surprise Them When Doorbell Rings

How often has this been your experience? It is evening. You are not expecting callers. You are tired and you show it. Suddenly the doorbell rings!

"Callers!" you exclaim to your husband, "and I look like a fright." But there's a way out. Surprise your friends, as have many women who know what Pompeian will do. Slip into your bedroom. Take a one-minute "dry massage" with Pompeian. (By "dry massage" we mean with no moisture added, for now you want the cream to work out quickly. Into the skin the cream goes; in a moment out it comes, and—)

Presto! You are transformed. The tired lines in your face are subdued. The invigorating Pompeian massage has relaxed your tired muscles and refreshed you marvelously. Delightful, natural color has taken the place of your sallow or pale, wan look. The Pompeian massage has brought the rosy blood to your cheeks. Now go out to surprise your friends, for you look ten years younger.

"Why, my dear, how well you look!" exclaims one of the callers. You are pleased. Your husband smiles his proud approval. And, best of all, you both know—and everybody knows—that it is your own honest complexion and not a make-believe, rouge effect. (Rouge and like methods deceive the user only.)

Nothing is left on the face after a Pompeian massage but a clear, fresh, youthful glow. Use Pompeian Massage Cream and have a complexion that is genuinely admired. Try the above plan and surprise your friends. Clip coupon for trial jar and Art Calendar.

Could You Pass This Hard Test?

T. F. Miller, Age 31.	
Disqualified	Per Cent
Appearance	75
Character	100
Experience	90
Health	65
Aggressiveness	90
Tact	85

More and more do appearances count. A keen employer reasons thus:

"I can't afford to employ a representative of this house if his looks are going to discount all his other good points. He must be a clean-cut fellow, the kind people like to deal with."

"Nor do I want a man about me who isn't of the clean-cut type. Any other kind gets on my nerves and decreases my own efficiency."

Yes, the man with the clear, clean, healthy skin more easily gets the right position and the right salary. Only a few concerns, as yet, select their salaried men as scientifically as the above efficiency chart shows. But—those points pass through the mind of almost every keen employer.

Appearance is often the first test applied. The sluggish blood that comes from indoor life; the grime of factories; the soot of cities and

Send Now for Art Calendar

In four years the annual "Pompeian Beauty" Art Calendars have become most popular of all.

The 1913 "Pompeian Beauty" (now ready) is 32 by 8 inches. No advertising on the front. Reproduced in exquisite colors, dark green, gold and pink. The picture here, of course, can give only a faint idea of its beauty and richness. Art Calendar and Trial Jar both sent for 10c (stamps or coin, but please send a 10-cent piece if convenient). Please clip coupon now.

"Don't envy a good complexion; use Pompeian and have one."

IMPORTANT—You can't be too careful what you put on your face. Stick to a safe standard massage cream. Do you realize why a cheaply-made imitation or substitute is offered? Because it costs the dealer less and he makes more—at your expense. Get the original and standard massage cream. Get Pompeian. 50,000 dealers sell it, 50c, 75c and \$1.

(Continued from 2nd column)

the dust of travel all work against a man's having a clear, clean, healthy skin. Pompeian Massage Cream does cleanse, improve and invigorate the skin marvelously. It rubs in and rubs out. Nothing is left on the face but an athletic glow, and, in time, a wonderfully clear, healthy, wholesome skin. It is easy to be a "clean-cut" man if Pompeian is used faithfully. Clip coupon for trial jar and Art Calendar.

POMPEIAN MASSAGE CREAM



Sold by
50,000
dealers



50c,
75c
and
\$1.

SHUN IMITATIONS!

Clip Coupon Now For Trial Jar and Art Calendar.

Both sent for 10 cents (coin or stamps, but please send 10-cent piece if convenient, for stamps get damaged by sticking).

THE POMPEIAN MFG. CO., 69 Prospect St., Cleveland, O.

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Gentlemen:—Enclosed find 10c (stamps or coin) for a trial jar of Pompeian and a 1913 "Pompeian Beauty" Art Calendar.

Name

Address

City State

